



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

HINDUSTAN PETROLEUM CORPORATION LIMITED

(A GOVERNMENT OF INDIA ENTERPRISE)

Registered Office: 17, Jamshedji Tata Road, Mumbai - 400 020 • Website: www.hindustanpetroleum.com



AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31ST MARCH 2008

Particulars	(Unaudited)			(Audited)		(Audited)	
	Nine Months Ended	Three Months Ended		Year Ended		Consolidated Results Year Ended	
	31.12.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007
FINANCIAL PERFORMANCE (Rs. in Crores)							
1 Gross Sales	73,901.40	29,936.03	22,615.02	103,837.43	91,448.03	110,317.28	97,019.84
2 Sales/Income from Operations	78,567.58	33,530.69	23,754.21	112,098.27	96,918.15	118,578.12	102,489.96
Less : Excise Duty Paid	5,334.43	2,060.08	1,904.71	7,394.51	7,876.89	8,219.01	8,520.42
Net Sales/Income from Operations	73,233.15	31,470.61	21,849.50	104,703.76	89,041.26	110,359.11	93,969.54
3 Other Income	880.31	317.66	192.12	1,197.97	680.30	1,267.25	711.09
4 Total Expenditure							
(Increase)/Decrease in Inventory	(1,557.73)	(798.14)	(14.15)	(2,355.87)	(243.55)	(2,374.44)	(378.40)
Consumption of Raw Materials	26,877.17	11,147.48	8,113.27	38,024.65	35,816.79	43,219.50	40,462.38
Purchase of Products for Resale	43,008.23	19,197.71	11,473.56	62,205.94	46,850.22	62,211.33	46,854.33
Employee Cost	604.56	263.10	161.48	867.66	729.42	892.54	741.59
Depreciation	597.61	253.21	186.39	850.82	704.00	930.36	778.18
Other Expenditure	2,963.76	1,443.62	1,078.16	4,407.38	3,474.54	4,503.05	3,597.62
	72,493.60	31,506.98	20,998.71	104,000.58	87,331.42	109,382.34	92,055.70
5 Interest and Other Borrowing Cost	491.57	300.91	160.47	792.48	422.98	820.46	459.81
6 Profit/(Loss) before Tax (2+3-4-5)	1,128.29	(19.62)	882.44	1,108.67	1,967.16	1,423.56	2,165.12
7 Tax Expense							
Provision for Taxation - Current (Net)	100.76	65.98	292.75	166.74	652.67	271.46	667.45
Provision for Earlier Years Written Back	--	(408.61)	(0.01)	(408.61)	(302.98)	(388.51)	(298.22)
Provision for Taxation - Deferred Liability / (Asset)	370.42	(167.89)	37.24	202.53	36.46	193.53	111.79
MAT (available for set off)	(100.76)	100.76	--	--	--	(30.43)	--
Fringe Benefit Tax	7.50	5.63	2.92	13.13	9.84	13.41	10.08
8 Net Profit / (Loss) (6-7)	750.37	384.51	549.54	1,134.88	1,571.17	1,364.10	1,674.02
9 Paid up Equity Share Capital (Face value Rs.10)	338.63	339.01	338.95	339.01	338.95	338.97	338.95
10 Reserves excluding Revaluation Reserves	--	--	--	10,224.28	9,259.69	10,543.81	9,227.34
11 Earnings Per Share (Rs.)	22.15	11.34	16.21	33.48	46.35	40.24	49.39
12 Cash Earnings Per Share (Rs.)	50.75	13.86	22.81	64.55	68.20	73.40	75.65
13 Public Shareholding							
No. of Shares	165,550,500	165,550,500	166,253,250	165,550,500	166,253,250	165,550,500	166,253,250
Percentage of Shareholding (%)	48.78	48.78	48.99	48.78	48.99	48.78	48.99
PHYSICAL PERFORMANCE (in MMT)							
Crude Thruput	12.48	4.29	4.21	16.77	16.66		
Market Sales (Including Exports)	17.94	6.52	5.61	24.46	21.69		
Pipeline Thruput	5.50	2.33	1.76	7.83	6.73		

Notes :

- The Board has recommended a final dividend of 30%
- The Audited Accounts are subject to review by the Comptroller & Auditor General of India under section 619(4) of the Companies Act 1956.
- The Gross Refining Margins for the year ended 31st March 2008 were US \$ 5.98 per BBL (2006-07 : US \$ 4.78 per BBL) for Mumbai Refinery and US \$ 6.98 per BBL (2006-07 : US \$ 3.51 per BBL) for Visakh Refinery.
- The prices of LPG (Domestic) and SKO (PDS) are subsidised as per the scheme approved by the Government in January 2003. Subsidy amounting to Rs. 557.84 crores (2006-07 : Rs. 540.23 crores) for the year has been accounted at 1/3rd of the subsidy rates for 2002-03 as approved by the Government of India.
- Financial results for the year have been adversely affected due to high crude and product prices, which could not be fully passed on to the consumers. The under-recovery on MS, HSD, SKO (PDS) and LPG (Domestic) for the year was partially compensated by way of (a) Discounts from upstream oil companies, viz. ONGC and GAIL amounting to Rs. 5408.89 crores (2006-07 : Rs. 4161.59 crores), in respect of Crude Oil / LPG / SKO purchased from them and (b) Oil Bonds from Government of India amounting to Rs. 7703 crores (2006-07 : Rs. 4929.89 crores), which have been accounted during the period 2007-08.
- During the current year Company has forfeited 702750 shares issued as a part of the public issue in 1994-95, due to non receipt of Allotment and/or call money from shareholders.
- Pending finalisation of the salary revision in respect of management employees effective January 01, 2007, no provision has been made in the books for the differential payable except to the extent of ad-hoc relief paid / payable for the period, as the amount is not determinable.
- During the year, the Corporation has adopted Accounting Standard (AS) -15 (Revised 2005) on Employee Benefits issued under Companies (Accounting Standards) Rules, 2006. Consequently, the employee cost for the year is higher by Rs. 58.72 crores. Further, in line with transitional provisions of AS-15 (Revised), Rs. 53.31 crores (Net of Deferred Tax Asset of Rs. 27.45 crores) has been adjusted against General Reserve.
- Investor Complaints : Balance as on 01-01-2008 : 6, Received during the quarter : 7, Disposed off during the quarter : 13, Balance as on 31-03-2008 : Nil.
- Previous year's figures have been regrouped/reclassified wherever necessary.

REPORTING SEGMENT-WISE RESULTS AND CONSOLIDATED RESULTS UNDER CLAUSE 41 OF THE LISTING AGREEMENT

SEGMENT-WISE RESULTS

(Rs. in Crore)

Particulars	(Unaudited)			(Audited)		(Audited)	
	Nine Months Ended	Three Months Ended		Year Ended		Consolidated Results Year Ended	
	31.12.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007	31.03.2008	31.03.2007
1 SEGMENT REVENUE							
a) Downstream Petroleum	73,746.20	31,631.49	22,061.87	105,377.69	89,403.86	111,093.42	94,358.99
b) Exploration & Production of Hydrocarbons	--	--	--	--	--	--	--
Sub-Total	73,746.20	31,631.49	22,061.87	105,377.69	89,403.86	111,093.42	94,358.99
Less: Inter-Segment Revenue	--	--	--	--	--	--	--
TOTAL REVENUE	73,746.20	31,631.49	22,061.87	105,377.69	89,403.86	111,093.42	94,358.99
2 SEGMENT RESULTS							
a) Profit before Tax, Interest Income, Interest Expenditure and Dividend from each Segment							
i) Downstream Petroleum	1,326.16	334.18	1,058.30	1,660.34	2,211.88	1,994.31	2,432.07
ii) Exploration & Production of Hydrocarbons	(10.21)	(6.30)	(17.24)	(16.51)	(20.11)	(16.51)	(20.74)
Sub-Total of (a)	1,315.95	327.88	1,041.06	1,643.83	2,191.77	1,977.80	2,411.33
b) Interest Expenditure	491.57	300.91	160.47	792.48	422.98	820.46	459.81
c) Other Un-allocable Expenditure							
Net of Un-allocable Income	(303.91)	46.59	(1.85)	(257.32)	(198.37)	(266.22)	(213.60)
Profit before Tax (a-b-c)	1,128.29	(19.62)	882.44	1,108.67	1,967.16	1,423.56	2,165.12
3 CAPITAL EMPLOYED (Segment Assets-Segment Liabilities)							
a) Downstream Petroleum	20,426.13	21,747.07	14,966.37	21,747.07	14,966.37	23,668.36	16,579.97
b) Exploration & Production of Hydrocarbons	(26.08)	(32.38)	(35.98)	(32.38)	(35.98)	(32.38)	(36.65)
c) Others (Unallocated-Corporate)	(10,049.05)	(11,151.40)	(5,331.75)	(11,151.40)	(5,331.75)	(12,870.49)	(6,975.47)
Total	10,351.00	10,563.29	9,598.64	10,563.29	9,598.64	10,765.49	9,567.85

Notes:

- The Company is engaged in the following business segments:
 - Downstream i.e. Refining and Marketing of Petroleum Products
 - Exploration and Production of Hydrocarbons
 Segments have been identified taking into account the nature of activities and the nature of risks and returns.
 - Segment Revenue comprises the following:
 - Turnover (Net of Excise Duties)
 - Subsidy from Government of India
 - Other income (excluding interest income, dividend income and investment income)
 - There are no geographical segments.
- The above results have been reviewed and recommended by the Audit Committee in its meeting held on May 29, 2008 and taken on record by the Board of Directors at its meeting held on May 29, 2008.

By order of the Board

B. Mukherjee
Director (Finance)

Place : New Delhi
Date : May 29, 2008