



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड

HINDUSTAN PETROLEUM CORPORATION LIMITED

(A GOVERNMENT OF INDIA ENTERPRISE)

REGD. OFFICE: 17, JAMSHEDJI TATA ROAD, MUMBAI-400 020 • WEBSITE: www.hindustanpetroleum.com



UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE, 2008

| Particulars | (Unaudited) | | (Audited) |
|---|------------------|------------------|-------------------|
| | Quarter Ended | | Year Ended |
| | 30-06-2008 | 30-06-2007 | 31-03-2008 |
| FINANCIAL PERFORMANCE (Rs. in Crores) | | | |
| 1 Gross Sales | 31,255.94 | 23,581.17 | 103,837.43 |
| 2 Sales/Income from Operations | 36,511.46 | 23,713.05 | 112,098.27 |
| Less : Excise Duty Paid | 1,762.14 | 1,831.35 | 7,394.51 |
| Net Sales/Income from Operations | 34,749.32 | 21,881.70 | 104,703.76 |
| 3 Other Income | 167.88 | 334.43 | 1,197.97 |
| 4 Total Expenditure | | | |
| (Increase) / Decrease in Inventory | (1,337.98) | 375.70 | (2,355.87) |
| Consumption of Raw Materials | 10,101.71 | 7,815.70 | 38,024.65 |
| Purchase of Products for Resale | 24,720.20 | 12,888.17 | 62,205.94 |
| Employee Cost | 381.85 | 179.79 | 867.66 |
| Depreciation | 236.65 | 179.81 | 850.82 |
| Other Expenditure | 1,294.52 | 750.22 | 4,407.38 |
| | 35,396.95 | 22,189.39 | 104,000.58 |
| 5 Interest and Other Borrowing Cost | 406.37 | 133.35 | 792.48 |
| 6 Profit / (Loss) before tax (2+3-4-5) | (886.12) | (106.61) | 1,108.67 |
| 7 Tax Expense | | | |
| Provision for Taxation - Current (Net) | - | - | 166.74 |
| Provision for Earlier Years Written Back | - | - | (408.61) |
| Provision for Taxation - Deferred Liability/(Asset) | - | (21.18) | 202.53 |
| MAT (available for set off) | - | - | - |
| Fringe Benefit Tax | 2.00 | 1.50 | 13.13 |
| 8 Net Profit / (Loss) (6-7) | (888.12) | (86.93) | 1,134.88 |
| 9 Paid up Equity Share Capital (Face value Rs.10) | 339.01 | 338.95 | 339.01 |
| 10 Reserves excluding Revaluation Reserves | | | 10,224.28 |
| 11 Earnings Per Share (Rs.) | (26.20) | (2.56) | 33.48 |
| 12 Cash Earnings Per Share (Rs.) | (19.22) | 2.12 | 64.55 |
| 13 Public Shareholding | | | |
| No. of Shares | 16,55,50,500 | 16,62,53,250 | 16,55,50,500 |
| Percentage of Shareholding (%) | 48.78 | 48.99 | 48.78 |
| PHYSICAL PERFORMANCE (in MMT) | | | |
| Crude Thruput | 3.36 | 3.90 | 16.77 |
| Market Sales (Including Exports) | 6.16 | 5.87 | 24.46 |
| Pipeline Thruput | 2.49 | 1.75 | 7.83 |

Notes:

- The Gross Refining Margins (GRMs) for the quarter ended 30th June 2008 were US \$ 15.23 per BBL (Apr - Jun 2007 : US \$ 9.04 per BBL) for Mumbai Refinery and US \$17.05 per BBL (Apr - Jun 2007 : US \$ 7.80 per BBL) for Visakh Refinery.
- During the quarter ended 30th June, 2008, subsidy claim from Government towards sale of LPG (Domestic) and SKO (PDS) amounting to Rs. 140.52 crores (Apr - Jun 2007 : Rs. 131.88 crores) has been provisionally accounted at 1/3rd of the subsidy rates as approved by the Government of India for 2002-03.
- Financial results for the quarter have been adversely affected due to high crude and product prices, which could not be fully passed on to the consumers. The under-recovery on MS, HSD, SKO (PDS) and LPG (Domestic) for the quarter was partially compensated by way of (a) Discounts from upstream oil companies, viz, ONGC and GAIL, in respect of Crude Oil / LPG / SKO purchased from them amounting to Rs. 2,357.38 crores (Apr - Jun 2007 : Rs. 900.94 crores). (b) In principle approval of the Government of India for issuance of Oil Bonds amounting to Rs. 5,115 crores (Apr - Jun 2007 : Nil), which amount has been accounted during the current three month period under the head "Sales/Income from Operations".
- The audited accounts for the year ended 31st March, 2008 have been reviewed by the Comptroller and Auditor General of India under section 619 (4) of the Companies Act, 1956.
- Pending finalization of the revision in salary for management staff w.e.f. 1st January 2007, an amount of Rs. 162.94 crores (net of ad-hoc relief already paid / payable) on an estimated basis has been provided under employee's cost during the quarter.
- The Financial Results have been subjected to a limited review by the Corporation's Statutory Auditors.
- Investor Complaints : Balance as on 01-04-2008 : Nil, Received during the quarter : 6, Disposed off during the quarter : 6, Balance as on 30-06-2008 : Nil.
- Previous year's figures have been regrouped/reclassified wherever necessary.

SEGMENT-WISE RESULTS

(Rs. in Crores)

| Particulars | (Unaudited) | | (Audited) |
|---|------------------|------------------|-------------------|
| | Quarter Ended | | Year Ended |
| | 30-06-2008 | 30-06-2007 | 31-03-2008 |
| 1 SEGMENT REVENUE | | | |
| a) Downstream Petroleum | 34,799.71 | 22,090.86 | 105,377.69 |
| b) Exploration & Production of Hydrocarbons | - | - | - |
| Sub-Total | 34,799.71 | 22,090.86 | 105,377.69 |
| Less: Inter-Segment Revenue | - | - | - |
| TOTAL REVENUE | 34,799.71 | 22,090.86 | 105,377.69 |
| 2 SEGMENT RESULTS | | | |
| a) Profit / (Loss) before Tax, Interest Income, Interest Expenditure and Dividend from each Segment | | | |
| i) Downstream Petroleum | (278.67) | (47.32) | 1,660.34 |
| ii) Exploration & Production of Hydrocarbons | (3.29) | (0.96) | (16.51) |
| Sub-Total of (a) | (281.96) | (48.28) | 1,643.83 |
| b) Interest Expenditure | 406.37 | 133.35 | 792.48 |
| c) Other Un-allocable Expenditure Net of Un-allocable Income | 197.79 | (75.02) | (257.32) |
| Profit / (Loss) before tax (a-b-c) | (886.12) | (106.61) | 1,108.67 |
| 3 CAPITAL EMPLOYED | | | |
| (Segment Assets - Segment Liabilities) | | | |
| a) Downstream Petroleum | 26,602.57 | 14,567.22 | 21,747.07 |
| b) Exploration & Production of Hydrocarbons | (3.29) | (36.94) | (32.38) |
| c) Others (Unallocated-Corporate) | (16,927.87) | (5,018.61) | (11,151.40) |
| Total | 9,671.41 | 9,511.67 | 10,563.29 |

Notes:

- The Company is engaged in the following business segments:
 - Downstream i.e. Refining and Marketing of Petroleum Products
 - Exploration and Production of Hydrocarbons

Segments have been identified taking into account the nature of activities and the nature of risks and returns.
 - Segment Revenue comprises the following:
 - Turnover (Net of Excise Duties)
 - Subsidy from Government of India
 - Other income (excluding interest income, dividend income and investment income)
 - There are no geographical segments.
- The above results have been reviewed and recommended by the Audit Committee in its meeting held on July 29, 2008 and taken on record by the Board of Directors at its meeting held on July 29, 2008.

By order of the Board

B. Mukherjee
Director (Finance)

Place : New Delhi
Date : July 29, 2008