



HINDUSTAN PETROLEUM CORPORATION LIMITED

(A Government of India Enterprise)

NOTICE FOR APPOINTMENT OF RETAIL OUTLET DEALERS

1. Hindustan Petroleum Corporation Limited proposes to appoint dealer for Retail Outlet dealerships in Madhya Pradesh State at the following Locations :

Sr. No.	Location / Village / Tehsil / Block	Revenue District	Roster Category	Proposed to be developed on			Market Plan	Estimated Sales Potential of the site in KL per month	Minimum Plot Size in Mtr. Frontage x Depth			Estimated Investment required from applicant ₹ Lacs Excluding Cost of Land	Amount of Security Deposit (₹ Lacs)	Name of SH / NH in case of Retail Outlet on Highway
				Dealer owned basis, refer note (i) below	Company leased basis, refer note (ii) below	Company owned basis, refer note (iii) below			Area Sq.Mtr.	Frontage Mtr.	Depth Mtr.			
A	B	C	D	E	F	G	H	I	J			K	L	M
BHOPAL REGIONAL OFFICE (Sr. No. 1 to 85)														
1	Khirkhya Mandi - Up-to 1 KM on both sides from Mandi main gate	Harda	OP	-	-	YES	2005-06(R) AMENDED	125	900	30	30	15	2	-
2	Up-to 1 KM on either side from Nandarwada 0 KM towards Seoni Malwa or Itarsi	Hoshangabad	PH(W)	-	-	YES	2005-06(R) AMENDED	84	900	30	30	15	2	-
3	Sultanpur	Raisen	PH	-	-	YES	2005-06(R) AMENDED	72	900	30	30	15	2	-
4	Kadvaya, 1 KM from Police Chowki on road	Ashoknagar	FF(W)	-	-	YES	2005-06(R) AMENDED	72	900	30	30	15	2	-
5	Dabra, within 3 KM from Sugar mills chowraha towards Bhitwarwar on road	Gwalior	PMP	-	-	YES	2005-06(R) AMENDED	70	900	30	30	15	2	-
6	Ragunathpura, within 2 KM from police station on road	Sheopur	DEF	-	-	YES	2005-06(R) AMENDED	78	900	30	30	15	2	-
7	Gyarpur, not on NH-86	Vidisha	PMP	-	-	YES	2005-06(R) AMENDED	75	900	30	30	15	2	-
8	Mahadgaon	Harda	PMP(W)	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
9	Village Dharamkundi, tehsil Seoni Malwa	Hoshangabad	OP(W)	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
10	Bharkachh Kalan	Raisen	DEF(W)	-	-	YES	2009-10(R)	70	900	30	30	15	2	-
11	Upto 2 KM from Chiklod Tiraha on Chiklod - Raisen or Chiklod - Bhopal Road	Raisen	PMP	-	-	YES	2009-10(R)	80	900	30	30	15	2	-
12	Phoop, within 2 KM on Bhopura Road	Bhind	DEF	-	-	YES	2009-10(R)	84	900	30	30	15	2	-
13	Ladpura	Sheopur	DEF	-	-	YES	2009-10(R)	79	900	30	30	15	2	-
14	Haidargarh (Gyarpur Tehsil)	Vidisha	OP	-	-	YES	2009-10(R)	75	900	30	30	15	2	-
15	Within 1 KM from Karai Tiraha	Shivpuri	OP	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
16	Village Kelanpur	Harda	OP	-	-	YES	2009-10(R)	77	900	30	30	15	2	-
17	Rajpur	Ashoknagar	OP(W)	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
18	Mahuli, within 2 KM from barrier on road	Ashoknagar	PMP	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
19	Chicholi excluding NH-59A	Betul	OP	-	-	YES	2009-10(R)	80	900	30	30	15	2	-
20	Between Baroda and Lalitpura on Major District Road (MDR)	Sheopur	OP	-	-	YES	2009-10(R)	76	900	30	30	15	2	-
21	Rannod, 2 KM either side from Bus Stand	Shivpuri	OP(W)	-	-	YES	2009-10(R)	70	900	30	30	15	2	-
22	Up-to 2 KM from Ater Tiraha either towards Amba or Gormi	Morena	OP	-	-	YES	2009-10(R)	70	900	30	30	15	2	-
23	Village Karhiya	Gwalior	OSP(W)	-	-	YES	2009-10(R)	75	900	30	30	15	2	-
24	Village Bordha	Hoshangabad	DEF	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
25	Village Pagara	Hoshangabad	PMP	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
26	Village Khathora	Shivpuri	FF(W)	-	-	YES	2009-10(R)	121	900	30	30	15	2	-
27	Village Baglon	Hoshangabad	OP	-	-	YES	2009-10(R)	72	900	30	30	15	2	-
28	Dabra, within 1.5 KM from Mandi on Dabra Bhitwarwar Road	Gwalior	OP(W)	-	-	YES	2009-10 (R)	71	900	30	30	15	2	-
29	Narsinghgarh, Bhopal 81 KM stone to Bhopal 83 KM stone on NH-12	Rajgarh	PMP(W)	-	-	YES	2003-04 AMENDED	200	1600	40	40	20	3	NH-12
30	Shajapur up-to 3 KM from Shajapur - Berchha turning towards Maksi on NH-3	Shajapur	PMP	-	-	YES	2003-04 AMENDED	210	1600	40	40	20	3	NH-3
31	Sarangpur - Biora 59 KM To Biora 63 KM on NH-3	Rajgarh	FF	-	-	YES	2003-04 AMENDED	205	1600	40	40	20	3	NH-3
32	Up-to 1 KM on either side from Chirapatla 0 KM on NH-59 A	Betul	DEF	-	-	YES	2003-04 AMENDED	210	1600	40	40	20	3	NH 59 A
33	Up-to 2 KM on either side of Batera turn on NH-12 but leaving 1 KM on both sides of turn	Raisen	DEF	-	-	YES	2009-10	200	1600	40	40	20	3	NH 12
34	Up-to 3 KM towards Bineka after leaving 1 KM from Chiklod turn on NH-12	Raisen	DEF	-	-	YES	2009-10	200	1600	40	40	20	3	NH 12
35	Between 1 KM To 2 KM from Sodalpur triangle towards Timrani	Harda	OP(W)	-	-	YES	2009-10	200	1600	40	40	20	3	NH 59 A
36	Near Bhaura on NH-69 - leaving 1 KM on either side from Indian Oil retail outlet up-to 4 KM	Betul	PMP	-	-	YES	2009-10	200	1600	40	40	20	3	NH 69
37	Gandhinagar - from All Saints College up-to Indore Road by pass junction	Bhopal	OP(W)	-	-	YES	2009-10	200	1600	40	40	20	3	NH-12
38	From NH-3 & NH-12 Junction (Near Biora) towards Bhopal on NH-12 between 1 KM To 4 KM	Rajgarh	OP(W)	-	-	YES	2009-10	211	1600	40	40	20	3	NH-12
39	2 KM on either side from Girvai Chak 2 on A B Road, Gwalior	Gwalior	OP	-	-	YES	2009-10	222	1600	40	40	20	3	NH3
40	Up-to 1 KM on either side from Babai 0 KM stone on SH-22	Hoshangabad	DEF	-	-	YES	2003-04 AMENDED	120	1440	40	36	18	2	SH 22
41	Up-to 1 KM on either side from Sandia 0 KM on SH-19	Hoshangabad	PMP	-	-	YES	2009-10	120	1440	40	36	18	2	SH 19
42	Bamhori / Kondali on Silwani - Bareilly road or Dehgaon Road	Raisen	PMP(W)	-	-	YES	2009-10	70	1440	40	36	18	2	SH 15
43	Bag Piparia or up-to 1 KM on either side of Utia Chhabara turn on Bareilly Pipariya Road	Raisen	OSP(W)	-	-	YES	2009-10	70	1440	40	36	18	2	SH 19
44	Up-to 3 KM on Budni Rehti Road from junction of Budni Rehti Road and NH 69 leaving 1 KM from junction	Sehore	FF(W)	-	-	YES	2009-10	92	1440	40	36	18	2	SH 22
45	Dobi	Sehore	PMP	-	-	YES	2009-10	83	1440	40	36	18	2	SH 15
46	Susner	Shajapur	DEF(W)	-	-	YES	2009-10	84	1440	40	36	18	2	SH-14
47	Nateran on SH-19	Vidisha	DEF	-	-	YES	2009-10	60	1440	40	36	18	2	SH-19
48	Jammer within Panchayat Limits	Shajapur	PMP	-	-	YES	2009-10	73	900	30	30	18	2	-
49	Maksudangadh	Guna	DEF	-	-	YES	2009-10	83	1440	40	36	18	2	SH 14
50	Karera Town not on NH	Shivpuri	DEF	-	-	YES	2009-10	72	900	30	30	18	2	-
51	Within 3 KM from Dhakoni Chowarha, on SH-10	Ashoknagar	DEF(W)	-	-	YES	2009-10	72	1440	40	36	18	2	SH 10
52	Rampur	Guna	FF(W)	-	-	YES	2009-10	89	1440	40	36	18	2	SH 23
53	Within 1 KM from Chorai Tiraha on Sewda Lahar Road	Bhind	PMP	-	-	YES	2009-10	61	1440	40	36	18	2	SH 19
54	Kanniyadana, within 2 KM from Bus stand	Shivpuri	PMP	-	-	YES	2009-10	57	1440	40	36	18	2	SH 19
55	Sironj (Bus Stand to PWD Rest House on Lateri Road)	Vidisha	OP(W)	-	-	YES	2009-10	150	1225	35	35	20	2	SH 14
56	Up-to 3 KM, either on Shahganj - Budni Road or Shahganj - Bhopal Road, leaving 1 KM from Shahganj Triangle (Each 2 KM Stretch)	Sehore	OP	-	-	YES	2009-10	67	1440	40	36	18	2	SH 15
57	Ladkui on Ichhawar Nasrullahgunj Road	Sehore	DEF	-	-	YES	2009-10	80	1440	40	36	18	2	SH 53
58	Berasia - Vidisha Road, up-to 3 KM from Berasia Circle	Bhopal	PH(W)	-	-	YES	2009-10	113	900	30	30	18	2	-
59	Jora	Morena	OSP(W)	-	-	YES	2009-10	55	1440	40	36	18	2	SH-2
60	Up-to 2 KM from Poloykalan Bus stand on Akodia Road or up-to 1 KM on Ashta Road	Shajapur	OP	-	-	YES	2009-10	78	900	30	30	18	2	-
61	Sehore WML (Excluding Bhopal-Indore Road)	Sehore	PH (W)	-	-	YES	2009-10	77	625	25	25	18	2	-
62	Shajapur WML not on NH	Shajapur	OP(W)	-	-	YES	2009-10	105	625	25	25	18	2	-
63	Sarangpur WML not on NH	Rajgarh	DEF	-	-	YES	2009-10	86	900	30	30	18	2	-
64	Rajgarh WML (Excluding NH)	Rajgarh	DEF(W)	-	-	YES	2009-10	78	900	30	30	18	2	-
65	Between Jaii & Shaskiya Vidhyalaya purani basti at Bhind	Bhind	OP	-	-	YES	2009-10	63	900	30	30	18	2	-
66	Morena WML	Morena	PH(W)	-	-	YES	2009-10	99	900	30	30	18	2	-
67	Indergadh, 2 KM from Tiraha on Sewda Datia Road	Datia	FF	-	YES	-	2003-04 AMENDED	60	1440	40	36	18	2	SH 19
68	Biora - WML on old A B Road	Rajgarh	DEF	-	-	YES	2009-10	125	900	30	30	18	2	-
69	Shujalpur WML	Shajapur	OP(W)	-	-	YES	2009-10	82	625	25	25	18	2	SH 41
70	Nazirabad WML on Maksudangarh Road	Bhopal	DEF	-	-	YES	2009-10	91	1440	40	36	18	2	-
71	Sheopur, within 3 KM towards Karahal on Highway	Sheopur	OP	-	-	YES	2009-10	96	1225	35	35	18	2	SH-6
72	On Kalpi Bridge Road between Gole Ka Mandir Chowraha to Saat Number Chouraha at Gwalior	Gwalior	OP	-	-	YES	2009-10	96	625	25	25	18	2	-
73	Bhander	Datia	PH	-	-	YES	2009-10	70	1440	40	36	18	2	SH-45
74	On Bhadbhada Road within Bhopal Municipal Limit and Link road 3 up-to Kolar Road Junction	Bhopal	OP(W)	-	-	YES	2009-10	157	1080	36	30	20	3	-
75	On Bagdona-Sarni Road, up-to 3 KM on either side of Reliance outlet at Sarni	Betul	PH	-	-	YES	2009-10	150	1080	36	30	20	2	-
76	Itarsi WML - excluding NH-69	Hoshangabad	OP (W)	-	-	YES	2003-04 AMENDED	200	1080	36	30	20	3	-
77	On Link Road from BHEL Jubilee Gate to Ayodhya Bypass Junction	Bhopal	PH	-	-	YES	2009-10	157	625	25	25	20	3	-
78	Narsinghgarh not on NH	Rajgarh	PH	-	-	YES	2009-10	159	1080	36	30	20	3	-
79	Gwalior Kampoo	Gwalior	OP	-	-	YES	2009-10	150	832	32	26	20	2	-
80	Harda WML	Harda	OP(W)	-	-	YES	2009-10	190	900	30	30	20	3	-
81	Between Chhavni Chowraha and Toll Naka on Ujjain Road at Agar on SH-27	Shajapur	OP(W)	-	-	YES	2009-10	161	625	25	25	20	3	-
82	Between Sanskar Upvan and Kolar City Limit on Kolar Road but towards Bairagarh-Chichli side	Bhopal	OP(W)	-	-	YES	2009-10	224	1080	36	30	20	3	-
83	Between Subhash Nagar Rly Crossing to Reserve Bank on Hoshangabad Road in Bhopal	Bhopal	OP	-	-	YES	2009-10	282	832	32	26	20	3	-
84	On Indore to Bhopal Road, between Bhopal 7 KM stone to 12 KM stone (Near Bairagarh)	Bhopal	OP	-	-	YES	2009-10	178	1080	36	30	20	3	



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(Contd. from previous page)

Sr. No.	Location / Village / Tehsil / Block	Revenue District	Roster Category	Proposed to be developed on			Market Plan	Estimated Sales Potential of the site in KL per month	Minimum Plot Size in Mtr. Frontage x Depth			Estimated Investment required from applicant ₹ Lacs Excluding Cost of Land	Amount of Security Deposit (₹ Lacs)	Name of SH / NH in case of Retail Outlet on Highway
				Dealer owned basis, refer note (i) below	Company leased basis, refer note (ii) below	Company owned basis, refer note (iii) below			Area Sq.Mtr.	Frontage Mtr.	Depth Mtr.			
A	B	C	D	E	F	G	H	I	J			K	L	M
139	Jabalpur WML (Civil Lines)	Jabalpur	PH	-	-	YES	2009-10	100	625	25	25	20	2	-
140	Yadav Colony, Vijay Nagar in Jabalpur	Jabalpur	OSP	-	-	YES	2009-10	100	625	25	25	20	2	-
141	Up-to 5 KMS from Sirmour Chauraha towards Sirmour	Rewa	PMP	-	YES	-	2009-10	114	625	25	25	20	2	-
142	Jabalpur WML (from Empire Theatre up-to 2 KMS of all the Connecting Road of Empire Theatre)	Jabalpur	OP	-	-	YES	2009-10	100	625	25	25	20	2	-
143	From Shastri Bridge Towards Tilwara 2 KM Stretch (1 KM Away from Bridge)	Jabalpur	DEF(W)	-	-	YES	2009-10	190	625	25	25	20	3	-
144	Upto 6 KMS from Kareli Tiraha on NH-26 towards Sagar	Narsinghpur	PH(W)	-	-	YES	2009-10	210	2025	45	45	20	3	NH-26
145	Mandla WML	Mandla	OP	-	-	YES	2009-10	160	625	25	25	20	3	-
146	Satna WML	Satna	DEF	-	YES	-	2009-10	120	900	30	30	20	2	-
147	From Dindayal Chowk to Damoh Naka	Jabalpur	DEF(W)	-	-	YES	2009-10	100	625	25	25	20	2	-
148	Umaria OML (up-to 2 KM on NH towards Katni)	Umaria	OP	-	-	YES	2009-10	200	2025	45	45	20	3	NH 78
149	Tikariya on NH-12A	Mandla	PMP	-	-	YES	2009-10	200	2025	45	45	18	3	NH-12A
150	From Sai Mandir towards Seoni, up-to 3 KM on NH-7	Seoni	DEF	-	-	YES	2009-10	200	2025	45	45	25	3	NH-7
151	Jabalpur (NH-7 & NH-12 Intersection) Leaving 1 KM from intersection up-to 3 KM on NH-12	Jabalpur	OP	-	-	YES	2009-10	200	2025	45	45	25	3	NH 12
152	Naugaon on NH-75	Chhatrapur	FF	-	-	YES	2009-10	200	2025	45	45	25	3	NH 75
153	Village Rampur, Gandhigram (KM stone 431 to 433 towards Jabalpur on NH-7)	Jabalpur	OP	-	-	YES	2009-10	200	2025	45	45	25	3	NH 7
154	New Katni Junction area (Katni WML)	Katni	OP(W)	-	-	YES	2009-10	100	625	25	25	20	2	-
155	Leaving 1 KM from NH-7 & NH-12 intersection towards Katni on NH-7 up-to 4 KM	Jabalpur	OP	-	-	YES	2009-10	200	2025	45	45	25	3	NH 7
156	Narsinghpur WML	Narsinghpur	DEF	-	-	YES	2009-10	100	625	25	25	20	2	-
157	Katni WML	Katni	OP	-	-	YES	2009-10	160	625	25	25	20	3	-
158	From Basari Village Chouraha, Up-to 2 KM towards Khajuraho	Chhatrapur	OP	-	-	YES	2009-10	200	2025	45	45	25	3	-
159	Sirmour Chowk to Choona Bhatta Tiraha	Rewa	OP	-	-	YES	2009-10	200	400	20	20	20	3	-
160	Kareli on NH-26	Narsinghpur	OP	-	-	YES	2009-10	200	2025	45	45	25	3	NH26
161	Tikamgarh OML up-to 1 KM from City Limit	Tikamgarh	PMP(W)	-	-	YES	2009-10	110	625	25	25	20	2	-
INDORE REGIONAL OFFICE (Sr. No. 162 to 277)														
162	Morvan within Panchayat Limits	Neemuch	PMP	-	-	YES	2005-06(R) AMENDED	70	1225	35	35	15	2	-
163	Jiran within Panchayat Limits	Neemuch	PMP	-	-	YES	2005-06(R) AMENDED	80	1225	35	35	15	2	-
164	Singoli within Panchayat Limits	Neemuch	FF	-	-	YES	2005-06(R) AMENDED	80	1225	35	35	15	2	-
165	Padiya Khurd within Panchayat Limits	Khargone	OSP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
166	Silavad within Panchayat Limits	Barwani	DEF	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
167	Kheda Khajuria	Ujjain	PMP(W)	-	-	YES	2009-10(R)	80	1225	35	35	15	2	-
168	Gogawa, within 1 KM from Bus Stand on Sanavad-Khargone Road	Khargone	OP(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
169	Bhagwanpura within Panchayat Limits	Khargone	PH(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
170	Dehri, within Panchayat Limits	Dhar	DEF	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
171	Ajnas within Panchayat Limit	Dewas	PMP	-	-	YES	2009-10(R)	80	1225	35	35	15	2	-
172	Tillor within Panchayat Limits	Indore	OP	-	-	YES	2005-06(R) AMENDED	80	1225	35	35	15	2	-
173	Simaliya Chau, from Kshipra Bridge within Stretch of 3 KM towards Kanadia Village	Indore	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
174	Ratangarh, within Panchayat Limits	Neemuch	DEF	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
175	Bagod, on Balwada-Mandleshwar Road	Khargone	PH	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
176	Bir, within Panchayat Limits	Khandwa	PMP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
177	Ratanpur within Panchayat Limits	Dewas	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
178	Dighan, within Panchayat Limits	Dhar	PH(W)	-	YES	-	2009-10(R)	70	1225	35	35	15	2	-
179	Shivpur, within Panchayat Limits	Ratlam	DEF(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
180	Rampura, within Panchayat Limit	Neemuch	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
181	Kalyanpura within Panchayat Limit	Jhabua	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
182	Tal, on Tal-jaora Road within 2 KM from Tal Bus Stand	Ratlam	OP(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
183	Rijlai (on AKVN Bypass Road)	Indore	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
184	Wakhatpura, within Panchayat Limit	Jhabua	DEF	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
185	Mahidpur Road (within 2 KM from Mahidpur Nagda Road Jn. towards Mahidpur City)	Ujjain	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
186	Napakhedha Chouraha within radius of 0.5 KMS	Mandsaur	OP(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
187	Newali within 1 KM from Bus Stand	Barwani	PH	-	-	YES	2005-06(R)	80	1225	35	35	15	2	-
188	Bagli within Panchayat Limits	Dewas	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
189	Sihod, within Panchayat Limits	Indore	PMP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
190	Chirola Naka, on Khachraud Ratlam Road within 2 KM Stretch	Ujjain	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
191	Jharda Village, within Panchayat Limits	Ujjain	OP(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
192	Pipliyamandi, from Anaj Mandi on Manasa Road within 1 KM	Mandsaur	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
193	Badiya Keema	Indore	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
194	Sikanderkhedi, on Satwas-Punasa Road	Dewas	DEF	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
195	Mandwada within Panchayat Limits	Barwani	PMP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
196	Mundri, within 1 KM on Jhabua Road	Ratlam	PH	-	-	YES	2005-06(R) AMENDED	80	1225	35	35	15	2	-
197	Bakaner within Panchayat Limits	Dhar	DEF	-	-	YES	2005-06(R) AMENDED	80	1225	35	35	15	2	-
198	Hasalpur, within Panchayat Limits	Indore	OP	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
199	Bamnia, within Panchayat Limit	Jhabua	PH	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
200	Mataji Barayla within Panchayat Limit	Ratlam	OP(W)	-	-	YES	2009-10(R)	70	1225	35	35	15	2	-
201	Dharampur/Rajoda (on SH-27)	Indore	OP	-	-	YES	2009-10	200	1575	35	45	20	3	SH 27
202	Sendhwa, on new NH-3 Bypass	Barwani	OP	-	-	YES	2003-04 AMENDED	200	2250	45	50	20	3	NH 3
203	On Indore Bypass Road, from Rau Junction up-to end of by-pass	Indore	OP	-	-	YES	2009-10	200	1575	35	45	20	3	NH 3
204	On NH-3 Stretch of 5 KM from Dakachiyia Chouraha towards Dewas	Indore	OP	-	-	YES	2009-10	200	1575	35	45	20	3	NH 3
205	Khandwa Road, Indore (from Ring Road Junction to Toll Plaza at Indore)	Indore	OP	-	-	YES	2009-10	200	1225	35	35	20	3	SH 27
206	Julwania Bypass on NH-3 on RHS from Sendhwa towards Indore	Barwani	PMP	-	-	YES	2009-10	200	2250	45	50	20	3	NH 3
207	On NH-59A, within a stretch of 8 KM from by-pass junction towards Nemavar on LHS	Indore	OP	-	-	YES	2009-10	200	1575	35	45	20	3	NH 59A
208	Indore Bhopal Road (SH-18), on LHS within a stretch of 5 KM from Starting of Sonkutch Bypass	Dewas	OP	-	-	YES	2009-10	200	1575	35	45	20	3	SH 18
209	Sanver by-pass on SH-27 (from Ujjain to Indore on LHS)	Indore	OP	-	-	YES	2009-10	200	1575	35	45	20	3	SH 27
210	Within 2 KM from Index Medical College Main Gate on NH-59 A	Indore	OP(W)	-	-	YES	2009-10	200	1575	35	45	20	3	NH 59A
211	Baroli, on Indore-Ujjain Road (SH-27)	Indore	SC	-	-	YES	2009-10	150	-	-	-	-	-	SH 27
212	Jethpuria Phanta, within 1 KM on either side of the junction	Neemuch	PMP	-	-	YES	2003-04 AMENDED	100	1575	35	45	18	2	SH 31
213	On Mhow - Pithampur Road, either side, within Indore District	Indore	OP(W)	-	-	YES	2003-04 AMENDED	90	1225	35	35	18	2	SH 27
214	Neemuch by-pass, LHS towards Mandsaur	Neemuch	OP(W)	-	-	YES	2003-04 AMENDED	100	1800	40	45	18	2	SH 31
215	Barwaha proposed By-pass on SH-27	Khargone	PH	-	-	YES	2005-06 AMENDED	100	1225	35	35	18	2	SH 27
216	Balsamud within 2 KM from Bus Stand, on SH-31	Khargone	PH	-	-	YES	2009-10	70	1225	35	35	18	2	SH 31
217	Chouli within Panchayat limits on SH-01	Khargone	DEF	-	-	YES	2009-10	70	1225	35	35	18	2	SH 01
218	Mandsaur by-Pass, LHS towards Ratlam	Mandsaur	PMP	-	-	YES	2009-10	100	1575	35	45	18	2	SH 31
219	Dhoswas on SH-31, towards Mandsaur on LHS, with In Panchayat Limit	Ratlam	PH(W)	-	-	YES	2009-10	70	1575	35	45	18	2	SH 31
220	On SH-31, 5 KM from Bhatkera Junction towards Mandsaur on RHS	Neemuch	OP	-	-	YES	2009-10	100	1575	35	45	18	2	SH 31
221	Malhargarh, with 3 KM from Malhargarh on LHS Towards Neemuch	Mandsaur	PMP	-	-	YES	2009-10	70	1575	35	45	18	2	SH 31
222	Within 5 KM from Badnawar Petlawad Road Junction, on SH-31 towards Ratlam on LHS	Dhar	OP(W)	-	-	YES	2009-10	100	1575	35	45	18	2	SH 31
223	From Bilpaunk Junction on SH-31 towards Ratlam within 3 KM on LHS	Ratlam	PH	-	-	YES	2009-10	100	1575	35	45	18	2	SH 31
224	Satrunda, Between 4 to 6 KM on LHS from Satrunda Junction towards Ratlam	Ratlam	DEF	-	-	YES	2009-10	70	1575	35	45	18	2	SH 31
225	Pithampur, with In 2 KM from Sagor Kutir Chowraha towards Mhow on SH-27	Dhar	OP	-	-	YES	2009-10	100	1225	35	35	18	2	SH 27
226	Petlawad, within Panchayat Limit	Jhabua	OP	-	-	YES	2009-10	100	1225	35	35	18	2	SH 31
227	Choral on SH-27	Indore	PMP	-	-	YES	2009-10	150	1225	35	35	18	2	SH 27
228	Thandla, on SH-18 within 1.5 KM from Bus Stand towards Petlawad	Jhabua	OP(W)	-	-	YES	2009-10	100	1225	35	35	18	2	SH 18
229	Jaora within 1 KM from 24th Battalion towards Mandsaur on SH-31	Ratlam	OP	-	-	YES	2009-10	100	900	30	30	18	2	SH 31
230	Badnawar, on SH-18 towards Petlawad within 2 KM	Dhar	PH	-	-	YES	2009-10	150	1225	35	35	18	2	SH 18
231	On Ujjain Badnagar Road on LHS within stretch of 3 KM before Toll Plaza	Ujjain	OP	-	-	YES	2009-10	150	1575	35	45	18	2	SH 18
232	Nisania, within 1 KM from Jhoomarkhali Junction towards Chhanera on SH-15	Khandwa	OP	-	-	YES	2009-10	80	1225	35	35	18	2	SH 15
233	Amjhera within 3 KM from Police Station towards Mangod on SH-38	Dhar	OP(W)	-	-	YES	2009-10	80	1225	35	35	18	2	



HINDUSTAN PETROLEUM CORPORATION LIMITED

(A Government of India Enterprise)

NOTICE FOR APPOINTMENT OF RETAIL OUTLET DEALERS

(Contd. from previous page)

- Notes:**
(W) indicated in category means reserved for WOMEN only.
- The locations indicated as 'YES' under the column 'E' are proposed to be developed on Dealer Owned basis. The superstructures are to be constructed by the applicant & Land along with the superstructures will not be leased by the applicant to HPCL. Service Station Licence Fee (SSLF) at lower rate will be recovered from dealership, which is presently ₹ 17/- per Kl for Petrol & ₹ 15/- per Kl for Diesel.
- The locations indicated as 'YES' under the column 'F' are proposed to be developed on company leased basis. The superstructures are to be constructed by the applicant & Land along with the superstructures will be leased by the applicant to HPCL. The reasonable lease rental amounts in these cases will be paid to the landlord & the same amount will be recovered as additional licence fee from the dealership. Beside this, Service Station Licence Fee (SSLF) at lower rate will be recovered from dealership, which is presently ₹ 17/- per Kl for Petrol & ₹ 15/- per Kl for Diesel.
- The locations indicated as 'YES' under the column 'G' are proposed to be developed on company owned basis. The applicant is required to lease only the land to HPCL. Superstructures on the land will be constructed by HPCL. The lease rental amounts for land in these cases will be paid to the landlord but will not be recovered from the dealership. Service Station Licence Fee (SSLF) will be recovered at higher rate from dealership, which is presently ₹ 47/- per Kl for Petrol & ₹ 40/- per Kl for Diesel.
- The candidate should furnish along with the application, details of land, which he/she may make available for the Retail Outlet. Considering the location of the land from the point of view of feasibility and commercial angle and rates acceptable to the company, applicants willing to transfer the land on long lease to HPCL would be given preference. The selected Candidates will be required to lease the plot of land and superstructure, as defined in sr. no. (ii) above or land as defined in (iii) above for a period of minimum 15 years with renewal option for another 15 years.
- If an applicant, after selection, is unable to provide the land indicated by him/her in the application form within a period of 20 months from the date of Letter of Intent (LOI), the Corporation will have the right to cancel the allotment of dealership/distributorship made to him/her. The suitability of Land will be decided by HPCL. There is no commitment from HPCL for taking the offered Land from the applicant.
- The eligible candidates who have readily available site suitable for setting up of Retail Outlet or have a firm commitment from the land owner for purchase/lease of site should furnish along with their application the details of such land. The candidate will not be given the opportunity to offer any other land subsequently. For this purpose, the land owned by member(s) of the family unit shall also be considered as belonging to applicant subject to consent in writing of the concerned member(s) of the family unit. The family unit in case of married applicant, for this purpose, would comprise of i) Spouse ii) unmarried Son (s)/ unmarried Daughter(s) and in case of unmarried applicant would comprise of (i) his/her unmarried brother(s)/unmarried sister(s) and (ii) parents. The land on long term lease of a minimum of 15 years as on the date of application, will be treated as "owned" land for this purpose.
- In case the land offered is on the National Highway, the same should meet the NHAI guidelines contained in Govt. of India, Ministry of Road Transport & Highways No.RW/NH-33023/19/99-DO-III dt. 25.09.03 / 17.10.03 and further amendments if any, failing which the offered land will not be considered for evaluation as above and the candidate will be treated at par with those candidates who have not offered land. The offered site should also meet norms of statutory bodies like forest, explosive etc. and land should be convertible for commercial and petrol pump use. Plot frontage/depth of plot for National Highways (NH)/State Highway (SH) locations will be taken after leaving 30 m or more as applicable from the centre of the road as per prevailing NHAI Guidelines/ IRC: 12-2009 guidelines.

If High-Tension overhead line more than 11 KV passes over the plot, the same will be disqualified. However, against item 5 of Retail Outlet site Evaluation parameters in the dealership brochure, zero marks will be given, without disqualifying, if overhead electric line is less than or equal to 11 KV, passing through the plot. The shifting of the same will be at the cost of the applicant concerned.

viii. The Dealer selection guidelines of HPCL including evaluation criteria can be accessed by the applicants at our website www.hindustanpetroleum.com. The application format can also be downloaded from our website www.hindustanpetroleum.com. These guidelines including the application form, all the applicable guidelines on dealer selection and the drafts of affidavits/declarations to be submitted along with the application forms are also available in the form of a latest Brochure effective 01.04.2010 which can be procured at a cost of ₹ 50/- from our office at the address mentioned below. All the candidates proposing to apply for dealership for any of the locations mentioned above must access our above mentioned website and/or procure the brochure on dealership selection guidelines applicable for advertisements effective 01.04.2010, for complete and detailed information on dealer selection.

- Eligibility Criteria:**
 - Applicant(s) should be Indian National (Affidavit to be furnished as per Appendix A & A1 as applicable)**
 - Category:** While only persons belonging to the following categories can apply against specific locations reserved / advertised for the respective category, any eligible person can apply against Open category. (Copy of certificate from the competent authority to be furnished as proof of belonging to the category as applicable)

Physically Handicapped Category (PH): Persons belonging to this category should be orthopaedically handicapped to the extent of minimum of 40% permanent/ partial disability of either upper or lower limbs or 50% permanent/ partial disability of both upper and lower limbs together. For this purpose, the standards contained in the 'Manual for Orthopaedic Surgeon in evaluating Permanent Physically Impairment' brought out by the American Academy of Orthopaedic Surgeons, USA and published on its behalf by the Artificial Limbs Manufacturing Corporation of India, G. T. Road, Kanpur, shall apply. In this connection the Govt. notification no.154 published on 13.06.2001 by Ministry of Social Justice & Empowerment will be applicable. Totally Deaf, Dumb or Blind persons are also eligible.

Please attach a copy of certificate from the Civil Surgeon/ Chief Medical Officer or Supdt. Of Government Hospital in the format enclosed as **Appendix B**.

Defence Personnel Category (DEF): Persons belonging to this category should be sponsored by Director General of Resettlement (DGR), Ministry of Defence, Govt. of India, as per the following inter-se priority.

- Widows/ dependants of posthumous gallantry award winners.
- War Widows / dependents of those who died in war.
- War disabled.
- Widows / dependents of those who died in harness due to attributable causes.
- Disabled in peace due to attributable causes.

Please attach a copy of certificate from Directorate General of Resettlement (DGR), Ministry of Defence, Govt. of India sponsoring the candidate for the dealership for which he/she has applied.

Certificate of Eligibility issued for one particular location/dealership will not be valid for another location/ dealership. The certificate can be submitted up-to 90 days from the date of advertisement in case presently not available.

Outstanding Sports Persons (OSP) :
The following persons will be eligible
- Arjun Awardees
- Winners of Medals at Olympics/ Asiad/ Commonwealth Games and Recognised World Champions.
- National champions under the Recognised National Championships.
- National Adventure Awardees.

Candidates should attach a copy of certificate from the Recognised National Federation Organising Championships (as recognised by Department of Youth Affairs and Sports, Govt of India) or from the Dept. of Youth Affairs and Sports, Govt. of India).

Paramilitary/Police/Government Personnel Category (PMP):
The following persons will be eligible:

The personnel of Paramilitary/Police Personnel including persons having served in BSF, CRPF, CISF, ITBP, Railway Protection Force, Special Reserved Police, Special Armed Police, Coast Guards, Assam Rifles etc. as designated by Central Government and Police Forces of the States, Customs and Central Excise Department, Narcotics Control Bureau, Enforcement Directorate, Economic Intelligence Bureau, Directorate General of Anti-Evasion and Directorate of Revenue Intelligence and those serving in different Departments of Central/State Governments who are incapacitated OR disabled while performing their duties and their widows/ dependants in case of their death while performing duties.

- Inter-se priority for PMP category:
- Widows/ dependants of Posthumous gallantry award winners.
 - Widows / dependants of persons having died in action.
 - Persons disabled on duty.
 - Widows / dependants of persons who died while in service.
 - Disabled in peace due to attributable causes.

Please attach a copy of certificate from the concerned organization/ Govt Department signed by the Head of Office or an Officer not below the rank of Under Secretary to the Govt. indicating that the applicant belongs to any of the above:

Freedom Fighter Category (FF): Persons belonging to this category should produce a copy of certificate of 'Tampatratra from the Ministry of Home Affairs, Govt. of India or an attested copy of the pension order issued by the Accountant General in pursuance of the sanction letter from the Ministry of Home Affairs for the grant of Swatantrata Sainik Samman Pension under 'Freedom Fighter Pension Scheme' as proof of his / her being a freedom fighter.

- Age:** As on the date of Application (in completed years): Not less than 21 years. Enclose an attested copy of either Matriculation or Secondary School Leaving Certificate indicating date of birth, identity card issued by election commission or an affidavit as proof of age.
- Educational Qualification:** Minimum Matriculation or recognised equivalent. Enclose an attested copy of either matriculation or equivalent and other qualification certificates as proof. The eligibility criterion on educational qualification is not applicable in respect of applicants applying for dealerships reserved for FF, OSP, PMP & Defence categories. However persons applying for these categories would be assessed for educational qualification.

e. Multiple Dealership Norm (relationship clause):
For Individuals including Partnerships
Persons desirous of applying should not be having either letter of Intent (LOI) or Dealership/Distributorship of MS/HSD/SKO-LDO/LPG of any Oil Company in his/her own name or in the name family members in his/her family unit.

Family unit, in case of married applicant, for this purpose, would comprise of i) Spouse ii) unmarried Son (s)/ unmarried Daughter(s) and in case of unmarried applicant would comprise of (i) his/her unmarried brother(s)/unmarried sister(s) and (ii) parents

For Non-Individual entities:
For Companies registered under Companies Act 1956:

- The applicant company will not be eligible for RO/SKO/LPG dealership/distributorship, if any RO/SKO/LPG dealership/ distributorship or Letter of Intent (LOI) is held by the applicant Company or by any of the following:
 - Any of the Director or his family members (family as defined in the case of multiple dealership norms for individuals)
 - Holding company or Subsidiary company.
 - Any other company or Firm where share holders (put together) of the applicant company have controlling stake i.e. 51% or more.
- If any individual, partnership firm, company, organized body, trust or society, already holding RO dealership, SKO/LPG distributorship acquire controlling stake in a company having RO dealership, SKO/LPG distributorship, then the RO dealership, SKO/LPG distributorship of the acquirer is liable to be terminated.
- Government owned Companies defined as major shareholding with the Government, Public Sector & Joint Sector Units or Government administered Organizations will be exempted from the multiple dealership norms as per existing policy adopted by OMCs.

For organized bodies, charitable trusts registered with the Charity Commissioner of the respective State Government and Societies registered under Societies Registration Act, 1860.

Such entities will not be eligible for RO/SKO/LPG dealership/ distributorship if any RO/ SKO/ LPG dealership/ distributorship or Letter of Intent (LOI) is held by it or by any Member of the Governing Body/ Managing Body/any such other Body or his family members (family as defined in the case of multiple dealership norms for individuals).

f) Note for candidates applying for locations as RURAL : (Hamara Pump):
In case of application for "Hamara Pumps" in rural locations, the applicant should be a resident of the

concerned district. To qualify for such candidature, a proof of residence certificate from the competent authority must be attached with the application. **As per format "C"**

The land offered by the applicant for Rural location (**Hamara Pump / HP RAJA**) would be evaluated in line with the land evaluation criteria as given in our brochure for dealer selection guidelines. However the selected candidate for **Hamara Pump** and **HP RAJA** category of outlets, after placement of LOI, would be required to fill the land to the satisfaction of HPCL upto plinth level including the retaining wall and offer the same to HPCL for setting up the facilities.

- List of Hamara Pump and HP RAJA retail outlets :**
- Bhopal Region** Hamara Pump: From Sr. No.1 to 28 and HP RAJA : from Sr. No. 40 to 73
 - Jabalpur Region** Hamara Pump: From Sr. No. 86 to 93 and HP RAJA : from Sr. No.94 to 138
 - Indore Region** Hamara Pump: from Sr. No 162 to 200 and HP RAJA : from Sr.No. 210 to 232

- Disqualification**
 - Person who has been convicted or against whom charges have been framed by a Court of Law for any criminal offence involving moral turpitude/economic offences (other than Freedom Struggle), would not be eligible to apply.
 - Totally paralysed or mentally unsound persons (Who suffer from insanity) are not eligible to apply under any category.
 - Signatories of dealership/distributorship agreements which were terminated by any oil company for proven malpractices / adulteration are not eligible to apply.
 - Guilty of wilfully giving wrong information

The applicant will have to furnish an affidavit covering point nos. 2 (a), 2 (e), 3(a) and 3(c) in this regard as per **Appendix A**.

Married Women applicant with change of name after marriage should submit a copy of the marriage certificate or an affidavit in support of the maiden name and name after marriage.

4. Partnerships: In case of partnership, each partner should individually meet the specified eligibility criteria and also should submit separate application forms along with separate application fee. However, the applications should be clubbed together. If called for interview, all of them must appear for interview. They also have to submit a copy of the proposed partnership deed.

5. Registered Co-operative Societies/ Consumer Co-operative Societies are eligible to apply under any category provided all the members of the society belong to the category for which the location has been advertised for and also provided that the individual members should meet the non conviction clause including the society as an entity. Moreover, the society should be making net profit for the last 3 financial years. For any society applying for location reserved for women category, all the members should be women. The members individually and the society as an entity also should not have been a signatory to dealership/distributorship terminated by any oil company for proven adulteration/malpractice. The Society has to furnish appropriate resolution to show that the person making the application is empowered to make the same. Parameters relating to educational qualification and personality would not be applicable to such societies

6. Organised bodies: Organised Bodies such as registered bus / truck associations etc., Charitable Trust and corporate houses i.e. Government Organisations / Bodies, PSUs, Public Limited Companies incorporated under Companies Act, 1956 are eligible to apply under OPEN category. Parameters relating to educational qualification and personality will not be applicable in their cases. Pvt Ltd Companies are not eligible to apply.

7. Scrutiny of application form:
The valid application received up to the time/ date specified in the advertisement will be scrutinised by a team of officers and the candidate found eligible as per the eligibility criteria and other terms and conditions will be called for a personal interview. The document submitted by the applicant along with the application form will be scrutinised and the land details/ document will be evaluated by a team, including the site visit as may be necessary to establish the suitability of the offered land, if any, for setting up of a retail outlet. Ineligible applicant will not be called for the interview and will be advised in writing along with reason for the rejection of their application.

8. Evaluation of candidates
For Individual candidates including partnerships:
Each candidate will be assessed under the following parameters:

a)	Capability to provide land and infrastructure/facilities*	35 marks
b)	Capability to provide finance*	25 marks
c)	Educational qualification	15 marks
d)	Capability to generate business	10 marks
e)	Age	4 marks
f)	Experience	4 marks
g)	Business ability /acumen	5 marks
h)	Personality	2 marks
Total		100 marks

* In respect of **Land/Finance** parameters as indicated in Dealer selection guidelines the ownership of **Land/Finance** by the member(s) of the family unit is also considered as owned/belonging to the applicant subject to consent in writing of the concerned member(s) of the family unit. The family unit in case of married applicant, for this purpose, would comprise of i) Spouse ii) unmarried Son (s)/ unmarried Daughter(s) and in case of unmarried applicant would comprise of (i) his/her unmarried brother(s)/unmarried sister(s) and (ii) parents

Minimum qualifying marks:
Open category : 60 % of the total applicable marks

Reserved category including Open (W) : 50 % of the total applicable Marks

- War widows applying for dealerships will not be judged under the heads "Capability to provide infrastructure and facilities" and "Capability to provide Finance".
- Subject to their application and request, widows and unmarried women above 40 years of age, without earning parents, for locations reserved for women will not be judged under the heads "Capability to provide infrastructure and facilities" and "capability to provide Finance". These applicants will be required to indicate in the application form itself whether they would like to avail the facilities. In case, this is not indicated in the application form, it will be construed that these applicants would like to get evaluated in line with other applicants i.e they should also be assessed under the Heads " Capability to provide infrastructure and facilities" and "capability to provide Finance". For determining the priority to be given to such candidates over other women candidates, the marks secured by other women under these two parameters will be excluded by the total marks secured by them.
- Candidates, other than those mentioned under i & ii above shall not be judged under the heads of "capability to provide land and infrastructure/ facilities" and "capability to provide Finance".

For Non-Individual Applicants (viz., for Companies Registered under Companies Act 1956, for Organized Bodies, Charitable Trusts registered with the Charity Commissioner of the respective State Govt and Societies Registered under Societies Registration Act 1960)

a)	Capability to provide land and infrastructure/ facilities	35 marks
b)	Capability to provide finance	25 marks
c)	Educational qualification	0 marks
d)	Capability to generate business	25 marks
e)	Age	4 marks *
f)	Experience	4 marks **
g)	Business ability /acumen	7 marks
h)	Personality	0 marks
Total		100 marks

***Evaluation of Age for Non-Individual candidates will be done as follows**

No of years of existence	Marks to be awarded
1. Less than 3 years of existence	0 marks
2. Equal to or More than 3 years but less than 5 years	2 marks
3. Equal to or more than 5 years	4 marks

****Evaluation of Non-Individual candidates under Experience will be as follows:**

Sector	Marks to be awarded
1. Petroleum Sector	4 marks
2. Automobile/Transport service	2 marks
3. Any sector other than mentioned above	1 mark

Note: At least one year of experience of providing services in a particular sector will entitle the candidate for full marks. No marks will be awarded for service/experience of less than 1 year.

- Locations reserved under DEF and PMP category:- In respect of the candidates securing minimum qualifying marks, the inter-se-priority marks given by the competent authority (max. 40) will be added to the above and accordingly the final merit position decided
 - The marks awarded to the candidates placed in the merit panel, displayed on the notice- board by the selection committee after their interview shall be subject to scrutiny, subsequently by a Senior officer of the Corporation on whose satisfactory report, the Head Zone shall ratify the displayed Merit Panel, which then only shall be considered to be final
- 9. Other terms and conditions:**
- The candidate selected for dealership shall be a working dealer and shall be paying attention towards day to day working of the dealership by personally managing the affairs of the dealership. He/she will not be eligible for taking up any other employment. If the selected person is already employed, before issuance of Letter of Appointment by the oil company should produce the proof of acceptance of his/her resignation by his/her employer.
 - On selection, the candidate will be required to deposit with the oil company a security deposit, ranging from ₹ 2 lakhs to ₹ 5 lakhs as mentioned in the advertisement as per the policy of HPCL. Such deposit will have to be made at the time of appointment as dealer. This amount called the security deposit is refundable at the time of resignation / termination and will not carry any interest. HPCL also reserve its right to adjust any dues to it from this amount at the time of resignation / termination. However, in case such termination is due to proven adulteration/malpractices then the deposit amount will be forfeited. War Widows and Widows and Women above 40 years of age without earning parents, availing facilities under corpus fund scheme will be exempted from payment of such security deposit.
 - Other things being equal, Unmarried women above 40 years of age without earning parents and Widows will be given preference over others in all women categories. Widows have to submit death certificate of her husband and also an affidavit stating that she has not re-married as per **Appendix A**.

10. Provision for Basic Facilities at the Retail Outlet :

- The applicant on selection should be capable to raise necessary funds for effectively operating the dealership to the satisfaction of HPCL.
- Following basic facilities will be provided by each dealer at the Retail Outlet.
Drinking Water, Free Air @ , First Aid kit with medicines, Toilet @ , Pollution under Control Equipment, viz., PUC wherever it is mandatory @ , Telephone @ , Adequate illumination
Note: Facilities marked above with @ will be provided by HPCL to those dealers who are entitled for financial assistance under 'Corpus Fund Scheme'. The outlet will be developed under company owned category.
- In addition, candidates selected for locations against which YES has been marked under col.(E) of the table, will be required to provide the following facilities also at the Retail Outlets as may be required by HPCL and as per layout & standards prescribed by HPCL at his/ her own cost:
Mandatory Facilities : Land & its development, Driveway, Compound wall, Sales Office, Show Room, Store, Toilets, Generator & Compressor Room, Yard lighting, Air & Water Facilities, Generator, Fire Fighting Facilities, etc.

Additional Facilities (Site specific) : All such facilities required for customer service such as Staff Room cum Change Room, Canopy, Service Station, Rest Room, Restaurant, Telephone Facilities, PUC facility (if mandatory) and other facilities as may be specified by HPCL from time to time.

11. SCHEME OF FINANCIAL ASSISTANCE TO DEALERSHIP UNDER CORPUS FUND SCHEME

HPCL shall make the provision for the following facilities as per corpus fund scheme :-

- RETAIL OUTLETS: (a) Land and its development, (b) Sales Room, (c) Drive way, (d) Compound wall/barbed wire fencing, (e) Culverts/Hume Pipes, (f) Air facility, (g) Storage tank and pump, (h) Toilet, i) Telephone without STD/ISD (Rental and call charges to be borne by dealer), j) PUC facility (where mandatory)
- In addition, HPCL will also provide adequate working capital LOAN for a full operation cycle for operation of the dealership. Both, the working capital loan as well as 11% per annum interest thereon will be recovered in 100 (hundred) equal monthly installments commencing from the 13th month of commissioning of the dealership.

12. CORPUS FUND SCHEME FOR WAR WIDOWS, WIDOWS AND UNMARRIED WOMEN ABOVE 40 YEARS OF AGE AND WITHOUT EARNING PARENTS

On their application and subject to satisfaction of HPCL, unmarried women above 40 years of age without earning parents and widows, selected for dealership in all categories will be entitled to a retail outlet developed by the Corporation and also the financial assistance under the corpus fund scheme. War widows will also be eligible for the Corpus Fund facilities, in case dealership is allotted to them.

13. Application should be submitted on plain paper in the prescribed format given in the advertisement, along with a non-refundable application fee of ₹ 1000/- (Rupees One Thousand Only), by a Crossed Account Payee Demand Draft/Pay order (₹ 500/- in case of SC/ST candidates along with proper documentary evidence of caste / tribe certificate) for regular ROs and ₹ 100/- (₹ 50/- in respect of SC/ST candidates) in case of Hamara Pumps (in Rural areas) drawn on any Scheduled Bank in favour of Hindustan Petroleum Corporation Ltd., payable at, Bhopal/Jabalpur/Indore as applicable for at the following address :

1. Please note: Applications for locations at Sr. No 1-85 to be submitted at Bhopal Regional Office. Applications for locations at Sr. No 86-161 to be submitted at Jabalpur Regional Office. Applications for locations at Sr. No 162-277 to be submitted at Indore Regional Office at addresses given below:

If an application found to be not pertaining to concerned Regional Office as explained above, the same will be rejected

BHOPAL REGION	JABALPUR REGION	INDORE REGION
Sr. Regional Manager Bhopal Retail Region Hindustan Petroleum Corporation Ltd. Gautamnagar, P.O – Govindpura Bhopal - 462023 (M.P)	Regional Manager Jabalpur Retail Region Hindustan Petroleum Corporation Ltd. 74-75, Gol Bazar, Shahid Smarak, Beside Ganagoti Apartment, Jabalpur - 482002 (M.P)	Sr. Regional Manager Indore Retail Region Hindustan Petroleum Corporation Ltd. Manglia POL Depot, Manglia Village Indore - 453771 (M.P)

GENERAL TERMS AND CONDITIONS :

- While any individual meeting the eligibility criteria as mentioned above can apply under Open Category, for any location reserved for a particular category the individual meeting all the eligibility criteria specified for that category only can apply.
- Filled application along with relevant enclosures should have advertisement Sr. No mentioned on application as well as envelope complete in all respects to be submitted so as to reach the office address mentioned above on or before 3.30 p.m. (1530 hrs) on **24/09/2010**. All the pages of application along with enclosures should be serial numbered and total number of pages to be indicated on top of the application.
- The company reserves the right to cancel/withdraw/ amend this advertisement or extend the due date at its sole discretion without assigning any reason.
- No addition/deletion/alteration will be permitted in the application once it is submitted.
- No additional documents whatsoever will be accepted or considered after the cut off date of the application.
- Applications received after the cut-off date including postal delay, and those without accompanying valid documents including application fee or incomplete in any respect will not be considered and no correspondence will be entertained by HPCL in such cases whatsoever.
- All affidavits have to be submitted in original along with the application.
 - Individual applicants & partnerships (individually),..... As per Appendix A
 - Co-op societies/organized bodies,..... as per Appendix A1
 - Banker's certificate as per Appendix A2 (except by candidates applying for locations reserved for SC/ST)
 - Affidavit with regard to tapping of sales potential from prospective customers as per Appendix A3
 - PH category persons have to submit certificate as per Appendix B.
 - Residency certificate of candidates applying for "Hamara Pumps" in rural markets as per Appendix C
 - Death certificate in case of war widows/ widows
- In respect of all documents/certificates, only attested copies are to be attached along with the application. Originals of such documents / certificates will have to be brought at the time of interview, if called for.
- Applicants willing to apply for more than one location can do so in separate application form and also enclosing separate Demand Draft/Pay Order as application fee. Each application should be complete in all respects.
- If any statement made in the application or in the document enclosed therewith or subsequently submitted in pursuance of the application by the candidate at any stage is found to be incorrect or false, the application is liable to be rejected without assigning any reason and in case the applicant has been appointed as a dealer, the dealership is liable to be terminated. In such cases the candidate /dealer shall have no claim whatsoever against HPCL.
- The envelope containing the application, duly filled in, should be super scribed as under : with advertisement Serial No.
"This application is for a dealership of a new retail outlet at Sr.No. _____ (location)".
- All applicants should submit a fresh affidavit in Appendix A or Appendix A1 as the case may be, at the time of interview.
- Applications not submitted strictly in accordance with the terms and conditions of this advertisement will be liable to be rejected without assigning any reason.
- The applicant would carefully go through the brochure available on our web site and available at a cost of ₹ 50/- at the address of our Regional Office as given under clause no. 13 before submitting their applications.
- A person selected for dealership after issuance of letter of appointment will have to execute a dealership agreement with HPCL as per the terms of HPCL.
- This is purely a business proposition and not an application for job in HPCL and has normal business risks and also do not guarantee any assured returns or profits.
- This is only an application and not an offer of dealership.
- Complaints against dealer selection received after one month from the date of publication of the result of interview will not be entertained. Efforts will be made to ensure that the complaints are disposed off within 3 months from the date of receipt of response of the complainant. The disposal of complaints will be done by way of speaking order by the appropriate authority. The complainant will be advised in writing about disposal of the complaint.
- Pending disposal of complaints, LOI will be kept in abeyance.
- Disposal of complaints will be as per the established complaint redressal system as specified in the dealer selection guidelines.

Kindly note that the information and documents provided by the applicants may be disclosed by HPCL to third parties under the RTI act 2005.

APPENDIX - A1

(To be submitted by Registered Co-operative Societies, Organised bodies, Fleet Operators, Charitable Trusts and Corporate Houses)

(TO BE TYPED ON APPROPRIATE NON-JUDICIAL STAMP PAPER OF ₹ 100/-)

AFFIDAVIT

In the matter of Retail Outlet dealership of, Hindustan Petroleum Corporation Ltd, at _____ (Location) Whereas _____ (Name of the Co-operative Society*/organised body*) _____ (Location) has applied for RO dealership of, Hindustan Petroleum Corporation Ltd at _____.

I, _____ son/daughter/wife of _____ Age _____ years resident of _____ in the capacity of _____ do hereby solemnly declare :

- That through a resolution passed by the Co-operative society*/organised body* I have been authorised to apply for the said dealership. A copy of the resolution/authorisation is enclosed herewith forming part and parcel of this affidavit.
- That the said Co-operative Society*/organised body* is duly registered and a photocopy of the registration certificate is enclosed herewith forming part and parcel of this affidavit.
- That the said Co-operative Society / organised body is a profit making body during last 3 consecutive Financial years. (Delete if not applicable).A copy of certificate from chartered accountant is enclosed herewith forming part and parcel of this affidavit.
- That on behalf of the Co-operative Society*/organised body*, I undertake that I will observe all the relevant guidelines with regard to award/operation of the said dealership issued by the , Hindustan Petroleum Corporation Ltd./Government of India or any other statutory body from time to time.
- That all members of the Co-operative Society belong to the reserved category for which the location has been advertised including for women and none of the members have been convicted and / or no charges have been framed by a Court of law against them for criminal offences involving moral turpitude and / or economic offences (other than freedom struggle). Moreover, none of the members was ever signatory to a dealership/distributorship of any oil company, which was terminated for proven adulteration/malpractices. A copy of the certificate to this effect from the Registrar of Co-operative Societies is enclosed herewith forming part and parcel of this affidavit. (applicable for co-operative societies/consumer societies only).
- That the Co-operative Society*/organised body* does not have any criminal records nor does it have any criminal charges framed against it by court of law involving moral turpitude and/or economic offences.
- That the Co-operative Society*/organised body* was never a signatory to a dealership/ distributorship agreement of any oil company, which was terminated for proven adulteration / malpractices.
- That the applicant company hereby confirms that the applicant company or any of the following do not hold RO/SKO/LPG dealership/distributorship or Letter of Intent (LOI) :
 - Any of the Director or his family members (family as defined in the case of multiple dealership norms for individuals)
 - Holding company or Subsidiary company.
 - Any other company or Firm where share holders (put together) of the applicant company have controlling stake i.e. 51% or more.

OR

Organized bodies, charitable trusts registered with the Charity Commissioner of the respective State Government and Societies registered under Societies Registration Act, 1860, hereby confirm that no RO/SKO/LPG dealership/distributorship or Letter of Intent (LOI) is held by it or by any Member of the Governing Body/Managing Body/any such other Body or his family members (family as defined in the case of multiple dealership norms for individuals).

- @ That against item no. 13 of my application form details of various sources of funds required for setting up and operation of the dealership has been furnished. I undertake that these funds will be made available for the purpose stated above. In case it is found that the same is not made available as and when required, the offer of dealership, at any stage, can be withdrawn and that I will have no claim/damages whatsoever against the Hindustan Petroleum Corporation Ltd.
- I hereby verify that what has been stated above is true to the best of my knowledge and belief and nothing material has been concealed therefrom. If any information/declaration given by me in my application or in any document submitted by me in support of my application for the award of the dealership or in this affidavit shall be found to be untrue or incorrect or false, Hindustan Petroleum Corporation Ltd would be within its rights to withdraw the letter of intent / terminate the dealership (if already appointed) and that I would have no claim, whatsoever, against, Hindustan Petroleum Corporation Ltd for such withdrawal/termination.

*strike out whatever is not applicable.
Solemnly affirmed and declared before me

This _____ day of _____

Signature and Seal of
Magistrate/Judge/Notary public

Signature of person making affidavit
(Name & Designation in block letters)

(Contd. on next page)



HINDUSTAN PETROLEUM CORPORATION LIMITED

(A Government of India Enterprise)

NOTICE FOR APPOINTMENT OF RETAIL OUTLET DEALERS

(Contd. from previous page)

APPLICATION FOR HPCL RETAIL OUTLET (PETROL PUMP) DEALERSHIP

(Please go through the "Brochure" available on our website or at our Regional Offices carefully before filling in this application format)

Passport Size Photograph with specimen signature on the photograph

Location(at) _____ Rev. Distt. _____ State _____ Category _____
(OP / OP-W / PH / PH-W / PMP / PMP-W / DC / DC-W / FF / FF-W): (Please attach copy of certificates as proof from the respective competent authorities).

Advertised on _____ in _____ by HINDUSTAN PETROLEUM CORPORATION LTD.
(Date) (Name of Newspaper)

Status : Individual / Partnership / Regd. Co-operative Society / Organised body / Corporate House / Fleet Operator / Charitable Trust
(Tick as applicable)

1. Individual: (Individuals to enclose Affidavit as per Appendix 'A')

- Name (in Block Letters) : Mr / Ms. _____
- Father's/ Husband's Name: _____
- Address: _____ PIN: _____
Telephone No.: _____ E-Mail Address: _____
- Nationality: _____
- Date of Birth : _____ Completed Age as on date of application : _____
(Proof to be attached)
- Educational Qualification (s): _____ (Proof to be attached)
- Resident of : _____ Town: _____ District _____ State _____
(Residence Proof to be attached in case of "Hamara Pumps" in Rural Market)
- Gender : _____ (Male / Female)
- Marital Status: _____ (Unmarried / Married / Widow / Widower / Divorcee)
- In case of married applicant please give:
Full Name of Spouse: _____
Full Name of unmarried Children:
1. _____
2. _____
3. _____
- In case of unmarried applicant please give:
1. Full name of Father: _____
2. Full name of Mother: _____
3. Full name(s) of unmarried brother(s) /unmarried sister(s) _____

➤ In case of unmarried woman above 40 years of age :

- Are your parents (Mother/ Father) earning? **YES / NO**
- Do you wish to avail the Corpus Fund facilities? **YES / NO**

➤ In case of widows,

- Please advise the date of expiry of your husband (DD/MM/YY)
 - Do you wish to avail the Corpus Fund facilities? **YES / NO**
- Please attach death certificate of your husband & also affidavit that you are not remarried.

➤ Married Women applicant with change of name after marriage should submit a copy of the marriage certificate or an affidavit in support of the maiden name and name after marriage.

➤ In case of War widows, please attach supporting documents issued by competent authority.

2. Are you or any of your following close relatives a dealer or LOI holder of any MS-HSD/ SKO-LDO dealership or LPG distributorship of any oil company?

- In case of married applicant:
- Spouse (ii) Unmarried sons/unmarried daughters: **YES / NO**
In case of unmarried applicant:
 - Parent(s) (ii) unmarried brothers/unmarried sisters: **YES / NO**

If yes, please furnish details : _____
3. Gross Income during last financial year ended (state year) _____ Gross Income in Rs. _____ Attach Certificate

- Present occupation : _____
- In case you are an Income Tax Assessee, please furnish PAN No.: _____
- Do you have business / selling experience? if yes, give full details _____
(attach additional sheets)

7. Do you have experience of supervision of personnel ? if Yes, give full details.
(attach additional sheets)

- Please attach a separate sheet giving your detailed plans to run the dealership.
- In case of partnership, please give name of each of the partners and **attach Proposed Partnership Deed**. Application of all the partner(s) should be attached together while submission:

10. Were you a signatory to a retail outlet / SKO-LDO dealership / LPG distributorship of any Oil company terminated for proven adulteration / malpractice? If yes, give details. Otherwise submit an affidavit as per **Appendix 'A'**.

11. Registered Co-op. Society/ Organised body: (Organised bodies can apply under 'OPEN' category only)

- Name of the Society/organized body : _____
- Address : _____ PIN: _____
Telephone No.: _____ E-Mail Address: _____
(Enclose affidavit as per Appendix 'A1')
Copies of audited Profit & Loss account statement for the previous 3 financial years to be enclosed

12. Land details (to be provided by all applicants):

- Do you have a suitable site readily available at the location where the dealership has been advertised ? **Yes/No**
If Yes, City/Town/Village _____ District _____ State: _____
Survey No: _____ Hissa No.: _____ Name of the Road: _____
NH No./SH No./Other Road : _____ Nearest Km Stones: _____ Total land area: (Acre/Sq.m) _____ (Site map with dimensions to be attached)
- Name of the owner of the land : _____ (proof to be attached)
- Relationship of land owner with the applicant : _____
- Are you willing to transfer the land on sale/long lease to the oil Co. ? **Yes/No**
If yes, at what rate/terms _____
(In case the applicant is not the land owner, consent letter / Legal documents from the Land owner to be enclosed)

13. Give details of source of funds: (to be provided by all applicants)

The details to cover free & unencumbered Bank accounts/ Govt. Securities/ fixed deposits, bankers/financial institution certificate for credit worthiness in the enclosed Appendix A2 /loans, UTI, NSC, Bonds, Shares of public limited companies etc., details of other assets like immovable property (land, building etc.). Movable properties like vehicle etc., any other sources of income like from interest, rent, business etc. (please attach proof in all cases). The details

under "Finance" may be provided in the following format: (Attach Separate sheet as required)

Type	Details of a/c No. etc.	Name of the Holder	Relationship	Amount (₹)

NOTE: Candidates applying under Category reserved for SC/ ST and War widows need not provide details under para 12 & 13. Widows and Unmarried women above 40 years of age without earning parents applying against locations reserved for Women Category and proposing to avail Corpus Fund Scheme Facilities also need not provide details under 12 and 13 above.

- Wherever applicants state that they would be having tie up on sales volume with prospective customers they would be required to submit an affidavit along with application, from such prospective customers in the prescribed format as per **Appendix A 3**.
- Have you ever been convicted by a court of law for any criminal offence involving moral turpitude and / or economic offence (other than freedom struggle)? (Applicable to individuals, partners, members of Co-op. society, Co-op. society as an entity and also organized body as an entity)
Please state **YES or NO**
- Demand Draft/ Pay order No. _____ dated _____ for ₹ _____ drawn on _____ (State Bank's name) in favour of Hindustan Petroleum Corporation Limited payable at _____ is enclosed.

NOTE: Affidavits to be enclosed in original. In respect of all other certificates / documents, duly attested Photo copy/ True copy ONLY need to be attached along with the application. However, originals of all these will have to be brought at the time of interview, if called for.

17. Any other information:

18. **UNDERTAKING:** I undertake to produce Originals of all the attachments enclosed with this application at the time of interview, if called and am aware that in the event I fail to produce the Originals, my application for dealership will be disqualified I am fully aware that M/s Hindustan Petroleum Corporation Ltd. under its policy will not appoint me as their dealer if I am employed. I shall have to resign from the service and produce proof of acceptance of my resignation by my employer to HPCL before issuance of Letter of Appointment for the dealership. That, If selected, I undertake that I will be required to deposit an interest free Security deposit as per the policy of HPCL.

I, _____ hereby certify that the information given above is true to the best of my knowledge and belief. Any wrong information / suppression of facts will disqualify me from being considered for the dealership.

Place : _____ Signature _____
Date : _____ (Name in block letters)

Encl : Total of _____ no. of documents with this application,
Checklist for supporting documents/affidavits

APPENDIX-A (TO BE TYPED ON APPROPRIATE NON-JUDICIAL STAMP PAPER OF ₹ 100/-) AFFIDAVIT FOR INDIVIDUALS & PARTNERS

I, _____ son/daughter/wife of _____ Age _____ years residing at _____ do hereby solemnly affirm and say as under :

- That I am an Indian National.
- That I am unmarried. That neither I nor my Father, Mother, unmarried brother(s), unmarried sister(s) have dealerships/distributorships or hold Letter of Intent for Retail Outlet or SKO-LDO dealership or LPG distributorship of any Oil Company.

OR

That I am married. That neither I nor my spouse, unmarried son(s) / unmarried daughter(s) have dealerships / distributorships or hold Letter of Intent for Retail Outlet or SKO-LDO dealership or LPG distributorship of any Oil Company.

- @ That I am a unmarried woman above 40 years of age without earning parents
- @ That I am a widow and not re-married.

[@ DELETE THESE IF NOT APPLICABLE]

- I have never been convicted and / or no charges have been framed by a Court of law against me for any criminal offence involving moral turpitude / economic offences (other than freedom struggle).
- I hereby confirm that I was never a signatory to a dealership/distributorship agreement of any oil company, which was terminated for proven adulteration/malpractices.
- That against item no.13 of my application form details of various sources of funds required for setting up and operation of the dealership has been furnished. I undertake that these funds will be made available for the purpose stated above. In case it is found that the same is not made available as and when required, the offer of dealership, at any stage, can be withdrawn and that I will have no claim / damages whatsoever against the oil company.
- I hereby verify that what has been stated above is true to the best of my knowledge and belief and nothing material has been concealed thereof. If any information/declaration given by me in my /our application or in any document submitted by me/us in support of application for the award of **Retail Outlet** dealership or in this affidavit shall be found to be untrue or incorrect or false, Hindustan Petroleum Corporation Ltd would be within **its rights to withdraw the letter of intent / terminate the dealership (if already appointed)** and that I/we would have no claim, whatsoever, against Hindustan Petroleum Corporation Ltd for such withdrawal/termination.

Solemnly affirmed and declared before me

This _____ day of _____

Signature and Seal of
Magistrate/Judge/Notary public

Signature of person making affidavit
(Name in block letters)

APPENDIX - C RESIDENCE CERTIFICATE

Ref. No. _____ Date: _____

This is to certify that Shri / Smt. / Kum _____ Son / Wife / Daughter of _____

is a resident of _____ State _____

Signature of
Dy. Tehsildar / Tehsildar /
Dy. Mamlatdar / Mamlatdar
(Seal of Office)

Signature of
Dy. Commissioner /
Commissioner of Police
(Seal of Office)

Note: As per above format, residence certificate should not be more than 6 months old prior to the date of application.

APPENDIX - A2

(To be submitted by all applicants except those applying under category reserved for SC/ST and War Widows applicants)

To whomsoever it may concern

Shri /Ms /M/s. _____ is a customer of this bank / institution for last _____ years and he / she / they, is/are enjoying the following facilities of our bank / institution:

- _____
 - _____
 - _____
- During the above period, the dealing of Shri / Ms/ M/s _____ with the bank / institution and his /her / their conduct has been satisfactory. In case, a dealership is allotted to him / her / them, we will be willing to extend a loan of ₹ _____ Rupees _____ (in words).
- Signature : _____
Name and Designation : _____
Office Seal : _____
Date : _____

APPENDIX - A3

(To be obtained from the prospective customers and to be submitted by the applicant along with the application)

(TO BE TYPED ON APPROPRIATE NON-JUDICIAL STAMP PAPER OF REQUIRED VALUE)

AFFIDAVIT

I, _____ son / daughter / wife of _____
Age _____ years residing at _____ do hereby solemnly affirm and say as under :

- _____, resident of _____ (address) has applied for Retail Outlet dealership at _____ (location) of _____ (name of Oil Co.).
- I am having approx. consumption of _____ kl per month of _____ (name of product) required for _____ (purpose).
- I hereby confirm that in case the dealership is awarded to the above applicant, I will be taking my supplies through him to the extent of _____ kl per month subject to the commercial terms and conditions agreed mutually
- I hereby confirm that this type of commitment has not been given to any other candidate applied for the above location.
- I hereby verify that what has been stated above is true to the best of my knowledge and belief and nothing material has been concealed therefrom.

Solemnly affirmed and declared before me

This _____ day of _____

Signature and Seal of
Magistrate/Judge/Notary public

Signature of person making affidavit
(Name in block letters)

APPENDIX-B

CERTIFICATE OF MEDICAL OFFICER FOR PHYSICALLY HANDICAPPED CANDIDATES

Certified that I, Dr _____ Registration No _____ have, this _____ day of _____ examined the candidate, whose particulars are given below:

- Name: _____
- Identification Marks : _____
- Sex : _____
- Father's / Husband's Name : _____
- Approximate Age : _____
- (A) Orthopaedically Handicapped
 - Nature of disability (tick the relevant from the following) : Post Polio Paralysis, Hemiplegia, Quadriplegia, Congenital, Hemipelvectomy, Cheopats Wrist.
 - Extent of disability
 - Estimate percentages
 - Use of appliance (if any)
 - Any operation done or indicated
- (B) Handicapped by way of "being blind"
(C) Handicapped by way of "being dumb"
(D) Handicapped by way of "being deaf"
- Any other particulars to clarify : The nature and extent of disability that the surgeon might like to point out :

Place : _____

Signature of Orthopaedic Surgeon
/ Eye Surgeon / ENT Surgeon

Date : _____

Designation
Counter signed by Civil Surgeon /
Chief Medical Officer / Supt. Govt. Hospital

Designation
(Seal)

