



Hindustan Petroleum Corporation Limited

(A Government of India Enterprise)

NOTICE FOR APPOINTMENT OF POL AGGREGATOR

HPCL is a Government of India Enterprise with Navratna Status, and a Forbes 2000 and Global Fortune 500 company. HPCL has an annual sales/income from operations of ₹ 2,17,061 Crores (US\$ 34.73 Billions) during FY 2014-15 and having a strong presence in Refining & Marketing in India with about 21% Market share.

HPCL wishes to appoint Aggregators for selling various industrial fuels / petroleum products like Furnace Oil (FO), Light Diesel Oil (LDO), MTO and Industrial SKO in following States to Micro Small & Medium Enterprises (MSME) Segment:

Sr. No.	Location	State	Product	Expected Volume per month in MT/KL*	Area of Operation – Revenue districts
1	Vadodara	Gujarat	FO/LDO	2500	Ahmedabad, Anand, Aravalli, Banas Kantha, Bharuch, Gandhinagar, Kheda, Mehsana, Navsari, Panch Mahals, Sabarkantha, Surat, Tapi and Vadodara
2	Rajkot	Gujarat	FO/LDO	1500	Amreli, Bhavnagar, Devbhumi Dwarka, Gir Somnath, Jamnagar, Junagadh, Kutchchh, Morbi, Porbandar, Rajkot and Surendranagar
3	Ahmedabad	Gujarat	MTO	300	Anand, Bharuch, Panch Mahal, Vadodara, Ahmedabad and Rajkot

* The volumes indicated are only an estimate and actual potential may be more/less depending on market condition. HPCL does not give any guarantee of actual volumes as the same is totally dependent upon the efforts put in by respective aggregator.

The POL aggregator is for marketing of petroleum products only to MSME (Micro, Small and Medium Enterprises) segment and will not be allowed to either sell to large Industrial/Commercial customers or retail. Details of eligibility, evaluation criteria for selection and application format are available on the HPCL's website www.hindustanpetroleum.com and can be downloaded. The details of the application format can also be collected in person from Hindustan Petroleum Corporation Limited, Ahmedabad, Direct Sales Regional Office, Petroleum House, Behind Memnagar Fire Station, Navrangpura, Ahmedabad, Phone: 079 - 27911508.

The area of operation means the revenue districts or the area as mentioned. All revisions, clarifications, corrigenda, addenda, time extensions etc. to the above advertisement will be hosted on the aforementioned websites only. Applicants should regularly visit these websites to keep themselves updated.

Application to be submitted at the above mentioned address, along-with non-refundable application processing fee of ₹ 1000/- (Rupees One thousand only) by way of Demand Draft/Pay Order drawn in favour of Hindustan Petroleum Corporation Limited payable at Ahmedabad. The duly filled applications should be submitted at the above address indicated for each location on or before **14th March 2016 at 1630 hrs.**